

RFP/RFQ Name: 988 Crisis Training Consultant Services
RFP/RFQ RFx Number: 3150005256
Issue Date: October 6, 2023
Response Due: November 27, 2023, by 9:00 A.M. CST
Opening Date/Time: November 27, 2023, 10:00 A.M. CST
Evaluation Report Posting Date: May 20, 2024
Location: MS Department of Mental Health
239 North Lamar St.
1001 Robert E. Lee Bldg.
Jackson, MS 39201

RFP/RFQ Evaluation Report

The Mississippi Department of Mental Health's (MS DMH) Division of Outreach and Training conducted a Request for Proposal (RFP) solicitation to secure a vendor to provide 988 Crisis Training Consultant Services. The RFP, including terms, conditions, scope of services and other matters anticipated to be incorporated into the resulting contract, may be accessed at <https://www.dmh.ms.gov/news/rfp/>.

With the goal of awarding a three-year contract to include a one-year optional renewal, MS DMH adhered to the applicable provisions of the *Public Procurement Review Board, Office of Personal Service Contract Review Rules and Regulations*, as well as agency guidelines, to evaluate the one proposal received to ensure they received a comprehensive, fair, and impartial evaluation. An internal evaluation committee utilized consensus scoring to evaluate the proposal using a two-step process consisting of Compliance and Analysis phases. A detailed description of the evaluation process is provided in Section C of Attachment A included within the RFP document. Evaluation factors and their respective weighing included Management at 40%, Cost at 35%, and Technical at 25%.

As a result of the evaluation process described herein, the proposals are ranked by vendor in order of final score, highest to lowest, as follows:

- 1. Health Management Associates, Inc.**

CCS Learning Academy, Mississippi State University, RI international, and TBD Solutions, Inc. were determined non-responsive and/or non-responsible and notified separately of the reason(s) therefore.

Attached is the Summary Evaluation Score Sheet. The evaluation committee was comprised of the following individuals based on their knowledge and expertise related to the services being solicited: Katie Storr, Chief of Staff of MS DMH, Courtney Littleton, Division Director of Outreach and Training, and Veronica Vaughn, Program Specialist, Branch of Coordinated Care.

Based on the evaluation results, the MS DMH will enter into contract negotiations with **Health Management Associates, Inc.** to provide **988 Crisis Training Consultant Services**. Subject to successful negotiations and final approval by the Public Procurement Review Board, an eighteen-month contract, is expected to be executed with **Health Management Associates, Inc.**, with services to commence effective **July 15, 2024**, at a contract value estimated not to exceed approximately **\$353,493.00** for an eighteen-month term.

Mississippi Department of Mental Health – Procurement Name and RFX Number – Evaluation Summary

						Health Management Associate, Inc.	CCS Learning Academy	Mississippi State University	RI international	TBD Solutions, Inc.
Compliance Categories										
Responsive/Responsible Per RFP						Yes	No – Submitted after deadline	No – Submitted after deadline	No – Submitted after deadline	No – Submitted after deadline
Evaluation Categories		Weights	Points	%	Pts					
1	Management Proposal	40%	120	40%	120					
2	Cost Proposal	35%	105	35%	105					
3	Technical	25%	75	25%	75					
Total Score		100%	300	100%	300					